



Home Healthcare Provider Co-op

*Working together to benefit members with shared resources to
strengthen the home healthcare workforce.*

HHPC Board Members

Mike Gordon
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Fosterbridge

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Rebecca Jenei
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Development
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OSU South
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Area Agency
on Aging 8

HHPC Overview and Membership Application

In a unified effort to strengthen the home healthcare workforce in SE Ohio and lower the cost of doing business, a group of home health agencies has come together to form the Home Healthcare Provider Co-op. As a legally formed cooperative recognized by the State of Ohio, the HHPC has partnered with local educators and is working toward ensuring quality home healthcare through standardized training.

The HHPC is a member of the South Central Manufacturing Network Purchasing Cooperative. The SCMN offers a variety of member benefits to both employers and their employees (see details inside).

Over the next ten years, the 60+ population growth will create a projected 51% growth rate in the home health industry. Low wages, little or no mileage reimbursement and little to no access to benefits combined with no chance for advancement in the home healthcare field make recruitment, training and retention of home healthcare professionals difficult. In addition, current training practices are not standardized and ongoing support for home health aides to post-secondary education to advance their skills are non-existent. The HHPC is working to address these problems to ensure that care received in the home is quality care.

To learn more about the Home Healthcare Provider Co-op visit our website:

<http://www.hhpc.biz>

You may also contact:

Mike Gordon, HHPC Board President
304-242-8390 - gordon.mike@wvdsi.net

Angie Robinson, HHPC Vice-President
740-732-5800—vchs5800@yahoo.com

Rebecca Jenei, HHPC Secretary-Treasurer
740-454-1370 - rjenei@genesishcs.org



The Home Healthcare Provider Co-op is a member of the
South Central Manufacturing Network Cooperative

whose purpose is for members to work together to benefit members with shared resources to strengthen the workforce. The SCMN manufacturing cooperative conducts related member activities and projects such as:

- Networking with other HR Service Professionals
- Providing Member Business/Employee Training (i.e. Maintenance Skilled Training, Communications)
- Providing Reduced Cost Vendor Services (Core Business, Local Vendor Services, and **Employee Perks** (see below))
- Recruiting Needed Employees and Related Services
- Procuring Grants and Business Support Funding
- Operating Special Project Committees such as the **United Regional Purchasing Cooperative** (see below)

The United Regional Purchasing Cooperative

is managed by the South Central Manufacturing Network Cooperative.

URPC offers benefits to both employers and employees through a cooperative membership with variety of national vendors.

BizUnite Marketplace: A Small Business Buying Group that Saves

<http://urpc.bizunite.com>

The BizUnite Marketplace includes **25+ cost savings programs** specifically designed to help small businesses reduce costs. Each Preferred Vendor is carefully selected and **rigorously negotiated**, which combined with our **166 Billion dollars in buying power**, produces programs that provide unmatched value to your affiliates. Membership organizations of small businesses are using the BizUnite Marketplace to provide **unbeatable discount programs** to their affiliates.

This is a sample of the BizUnite membership. Consult the BizUnite website for an all inclusive listing.



EmployeePerks
powered by BizUnite.

**Discounts at over 25,000 merchants
Everything from apparel to electronics to travel!**

Employee Perks provides you, your employees and their family with access to private shopping events and exclusive discounts on hundreds of brand name products and services. You can save big on everything from everyday items such as baby necessities and household products to big tickets purchases including travel and electronics.

Additional program benefits:

- ⇒ Gift Cards: Get all the advantages of gift cards
- ⇒ Healthy Points: The most valuable and flexible points program available.
- ⇒ Reminder Emails: Never miss offers from your favorite merchants.
- ⇒ Invitations: Invite friends and family to join in on the savings.



Cost-effective healthcare benefits such as: healthcare coverage, wellness-patient advocacy programs, employee assistance programs, and health savings accounts with savings up to 25%. Visit BUI's website for more information www.ibuinow.com or contact Karen Sterling, MD at 877-800-2376.

Kepner-Tregoe provides training for improved business performance. A significantly lower cost for the training with a membership in the SCMN Cooperative. For more information contact: Jim Manson at 740-772-0861.



Providing leading-edge voice, video and data services to businesses and residents in southern Ohio counties. We have established a reputation for providing advanced services, superior quality and renowned responsiveness to its Appalachian customers. For more information go to <http://www.horizontel.com/ross/index.html>

Providing services to make certain your employees can perform at their best by helping them maintain or improve their health and wellbeing. Mount Carmel Corporate Health fills that role by giving your employees the tools and resources they need to help themselves – and your business – succeed. For more information contact: Steve Dunn at 614-546-3323



Together we are more powerful!

The Home Healthcare Provider Co-op will continue to recruit both members and vendors to increase both benefits and savings to co-op members and their employees. The 2010 membership fee is only \$100. The HHPC Board meets monthly. If you are unable to join us in person, you can join us via teleconference.

More information about the HHPC can be found on our website including:

- By-laws
- Meeting minutes
- Board members
- Contact information

<http://www.hhpc.biz>



Home Healthcare Provider Cooperative

MEMBERSHIP APPLICATION

Applicant Organization/Agency: _____

Contact Name: _____ Position: _____

Telephone: _____ E-Mail: _____

Physical Address: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Web Address: _____

I hereby apply for membership in and agree to abide by the articles of incorporation and by-laws now and hereafter in effect, copies of which have been presented to me for inspection. I certify that I am a qualified member as defined in the by-laws and meet such other qualifications for membership as have been explained to me.

After my membership is in effect for one year from the date of its acceptance by the association, either party may terminate my membership by notifying the other party in writing of this intention. If neither of the parties to this agreement so notifies the other, it is mutually agreed that this shall constitute conclusive evidence that the parties have renewed this agreement for another year.

Applicant's signature

Date

(Below For Office Use Only)

This certifies that _____ is a user member of and is entitled to all benefits, and privileges of membership in the Home Healthcare Provider Co-op on this date of _____, 2010.

HHPC Board President

Secretary/Treasurer

Mail completed membership application and payment for 2010 HHPC membership dues in the amount of \$100.00 to:
Rebecca Jenei, Secretary-Treasurer—HHPC; 2503 Maple Avenue, Zanesville, Ohio 43701